

Shake Out

WINNER WINNER

CONSOLIDATED INTERIM FINANCIAL STATEMENTS FOR THE PERIOD ENDED 30 SEPTEMBER 2023

# Burger Fuel Group Limited Consolidated Interim Financial Statements For the Period Ended 30 September 2023

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# Burger Fuel Group Limited Chairman and Chief Executive's Review For the period ended 30 September 2023

#### Burger Fuel Group Ltd Half Year Results for the 6 months ended 30 September 2023

#### **OVERVIEW**

The Directors of Burger Fuel Group Limited (BFG) present the unaudited results for the 6 months to 30 September 2023.

Net Profit after tax for the period was \$581,136 compared to \$552,316 for the same period last year. This represents an increase of 5.2%.

Group Operating Revenue (excluding IFRS 16 and the Government support income) increased by 16.8% on the same period last year to \$12.6M.

The Group has no debt and as at 30 September 2023 had cash reserves of \$8.9M.

#### BFG RESULTS (UNAUDITED) FOR THE PERIOD 1 APRIL TO 30 SEPTEMBER 2023

	30 September 2023	30 September 2022
Operating Revenue *	12,553,784	10,748,756
Interest Income – IFRS 16 non-occupied leases	503,048	569,845
COVID-19 Government wage subsidy	19,736	17,139
Total Income	13,076,568	11,335,740
Operating Expenses **	(10,957,977)	(9,382,323)
Depreciation Expense – IFRS 16 occupied leases	(551,425)	(401,674)
Interest Expense - IFRS 16 non-occupied leases	(503,048)	(569,845)
Interest Expense - IFRS 16 occupied leases	(221,882)	(235,263)
Total Expenses	(12,234,332)	(10,589,105)
Net Profit (Loss) Before Tax	842,236	746,635
Net Profit (Loss) After Tax ***	581,136	552,316

\* Revenue includes: Operating revenue and interest income but excludes COVID-19 related Government grants and interest income on nonoccupied leases.

\*\* Expenses include: Operating expenses, depreciation, amortisation and interest expense.

\*\*\* The New Zealand entities had taxable income and were unable to utilise the foreign tax losses. The overseas entities had minimal tax.

#### **GROUP PERFORMANCE**

Total system sales (all regions all brands) were \$57.7M for the period, representing an increase of 11.1% over the same period last year. The increase is mainly due to the opening of the franchised BurgerFuel Dunedin and BurgerFuel Rolleston (Christchurch) stores and the introduction of delivery services in March 2023. Delivery has been rolled out by region over the last 6 months and as at 30 September there were 43 out of 61 Burgerfuel stores offering delivery.

Total store numbers globally across all three brands were 73 as at 30 September 2023, with the closing of 4 stores in Saudi and the Company owned Winner Winner store in May 2023. This was offset by the opening of BurgerFuel Dunedin, BurgerFuel Rolleston and a Company Owned Shake Out store in Auckland CBD Commercial Bay precinct. The new brands, Winner Winner and Shake Out accounted for 7.6% of total systems sales.

BurgerFuel International sales accounted for 5.24% of total BurgerFuel sales.

#### **OPERATING RESULTS**

#### **BurgerFuel New Zealand**

Total BurgerFuel sales for the period were up 12.2% on the previous year.

This was driven by the opening of BurgerFuel Rolleston (Christchurch), and BurgerFuel Dunedin stores in October 2022 and April 2023 respectively, and with the introduction of delivery across a significant portion of the BurgerFuel System. We have been cautious to enter delivery as we do see potential issues with this model. However, to date we have seen good sales growth with participating stores, and generally, we have been satisfied with the quality of the product being delivered, but we will continue to monitor this closely.

Supply chain and labour costs are still a major issue in NZ, and this is impacting the franchise system's profitability.

The Group launched its own online ordering platform for BurgerFuel in August 2023 and its integrated loyalty app in November 2023. To date there has been a great uptake across these two platforms. These bespoke, tailored platforms will allow us to further engage with our customers and better identify their purchasing habits and needs.

#### **BurgerFuel Middle East (MENA)**

Development of BurgerFuel in the UAE is proceeding under the DA (Development Agent) agreement.

The Group incurred some costs in FY24 in relation to developing the new look store design and other aspects of BurgerFuel brand development being undertaken in the MENA region.

The BurgerFuel store in the Dubai World Trade Centre has undergone a full refit, which reflects an updated store design. It is intended that this new look store which will be further developed, will attract potential new franchisees within the region and allow further franchising by the DA. The new look will also assist us in providing an updated image here in our New Zealand stores, many of which are coming up for refits.

There are still third-party delivery only dark kitchens in the UAE, however these remain under review as these facilities are overwhelmed with other brands, and it is difficult to maintain a quality standard that is synonymous with the BurgerFuel brand in New Zealand.

There have been store closures in Saudi Arabia. We now have 4 stores under licence in the Kingdom compared to 8 at the same time last year. Together with our Licensees in Saudi Arabia we will be evaluating their future involvement with BurgerFuel to determine their ongoing commitment to store development within that country.

The future success and development of MENA is dependent on the new DA structure recently installed in the region. As previously advised, whilst BFG's percentage share of royalties will be lower than in previous years, our operational involvement and costs will also be on a reduced basis.

#### Winner Winner & Shake Out New Zealand

Sales are down for the Winner Winner brand compared to the same 6-month period last year, due to the closure of the company owned Winner Winner store in Takapuna, Auckland and the increased competition from a new food precinct opening up in Wellington, which has impacted sales of the franchised Winner Winner Wellington store.

As previously advised in May 2023 we decided to close our company owned Winner Winner store in Takapuna. This site opened during Covid and suffered as a result. It never really performed well, and its closure has reduced the ongoing losses in that location. We learnt from this restaurant and as a result we are reworking our Winner Winner offer, to reduce complexity and ultimately make the brand more scalable.

The Winner Winner store numbers are now 3 nationwide.

Sales are up for the Shake Out brand due to the opening of our company owned Shake Out store in the Commercial Bay precinct in the Auckland CBD on 31 October 2022. This is our 4<sup>th</sup> Shake Out store and this busy location will assist in the brand's exposure. This store is performing reasonably well but is dependent on the foot traffic generated within the Commercial Bay food court on a weekly basis.

The Group remains committed to investment in these new brands and will continue to do so going forward.

#### CHANGES TO BOARD COMPOSITION

In September we announced the retirement of Alan Dunn who has been an Independent Director of BFG and the introduction of Alan Gourdie as his replacement as Independent Director. Alan Gourdie was appointed on 1 October and Alan Dunn has now resigned.

#### **RETURN OF CAPITAL**

As previously advised on the 27 October 2023 the Burger Fuel Group Limited (BFG) proposes to return approximately NZ\$4.077 million to shareholders via a Court and shareholder sanctioned pro-rata share cancellation which would return approximately NZ\$0.27 per share to shareholders for each share cancelled. 30% of BFG shares will be cancelled on a pro-rated basis.

BFG's balance sheet currently includes excess cash that the board of directors of BFG (Board) believes is over and above the cash needed for BFG's working capital requirements for the foreseeable future.

Since 2014 BFG has had surplus capital following the issue of 4,357,298 shares in BFG (New Shares) to Franchise Brands LLC (FBL) a company affiliated to the Subway® Corporation of USA on 28 February 2014 at \$1.35 per share raising \$5,882,352 of new capital to help fund BFG's plans to expand into the United States under a collaboration agreement with FBL. Following the death of the founder of Subway® in September 2015 the expansion plans stalled, and the collaboration agreement was terminated.

As part of the termination arrangements, BFG agreed to buy all of FBL's shares in BFG (including the New Shares) at \$0.37 per share in tranches during 2018 and 2019 resulting in a net capital surplus on the balance sheet after these transactions of \$3,675,910. At this time, BFG looked at possible utilisations of its unrestricted capital but did not consider that there were any transactions (including any material acquisitions or investments) that would be suitable for BFG to undertake.

In March 2020, the Covid-19 pandemic began in New Zealand. At the early stages of the pandemic the Board considered that all cash should remain in BFG until the pandemic was clearly over and BFG's business had returned to a foreseeable, regular trading pattern.

BFG has been through an extensive exercise to determine the best use of its excess cash. The Board does not believe that any suitable opportunities exist at present or are likely in the short to medium term for the full amount of the cash currently held within BFG thus has proposed to return NZ\$4.077 million to shareholders.

A Special Shareholders meeting will be held on the 14th December 2023 to decide whether the proposal will proceed.

#### **GROUP OUTLOOK**

We do see challenging times ahead with increasing supply chain costs, rising labour costs and globally there are many issues the world is facing that affect us, here in New Zealand. These times more than ever mean that a key focus for us is to protect our customer's experience, as well as our franchisee margins.

While operating costs are increasing, we are seeing some areas of sales growth, once again demonstrating the strength of the BurgerFuel brand.

We would like to thank all shareholders, staff, franchisees, suppliers and of course our valued customers for their support.

Best regards

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Peter Brook Chairman

Josef Roberts Group CEO

# Burger Fuel Group Limited Consolidated Condensed Statement of Comprehensive Income For the period ended 30 September 2023

	Unaudited 30 Sep	Unaudited 30 Sep	Audited 31 Mar
	2023	2022	2023
	6 months	6 months	Full Year
Revenue	12,437,193	10,727,543	22,799,659
COVID-19 Government wage subsidy	19,736	17,139	35,606
Operating Expenses	(10,624,918)	(9,106,071)	(19,453,197)
Profit before interest, taxation, depreciation and amortisation	1,832,011	1,638,611	3,382,068
Depreciation on Property, Plant and Equipment	(247,890)	(207,674)	(648,444)
Depreciation on Right of Use Assets	(551,425)	(401,674)	(828,911)
Amortisation	(85,169)	(68,522)	(265,676)
	(884,484)	(677,870)	(1,743,031)
Profit before Interest and Taxation	947,527	960,741	1,639,037
Interest Income	116,591	21,213	91,600
Interest Income leases non-occupied	503,048	569,845	1,089,474
Interest Expense	-	(56)	(325)
Interest Expense leases occupied	(221,882)	(235,263)	(471,326)
Interest Expense leases non-occupied	(503,048)	(569,845)	(1,089,474)
	(105,291)	(214,106)	(380,051)
Profit before Taxation	842,236	746,635	1,258,986
Income Tax Expense	(261,100)	(194,319)	(358,568)
Net Profit attributable to shareholders	581,136	552,316	900,418
Other comprehensive income:			
Items that may be reclassified subsequently to profit or loss:			
Movement in Foreign Currency Translation Reserve	(1,473)	(25,706)	1,708
Total comprehensive income	579,663	526,610	902,126
Basic Net Earnings per Share (cents)	1.15	1.10	1.79
Diluted Earnings per Share (cents)	1.15	1.10	1.79

# Burger Fuel Group Limited Consolidated Condensed Statement of Financial Position As at 30 September 2023

	Unaudited 30 Sep 2023 6 months	Unaudited 30 Sep 2022 6 months	Audited 31 Mar 2023 Full Year
	\$	\$	\$
Shareholders' Equity			
Contributed equity	11,913,499	11,913,499	11,913,499
(Accumulated losses) / retained earnings	790,388	(138,850)	209,252
Foreign currency translation reserve	(285,241)	(311,182)	(283,768)
	12,418,646	11,463,467	11,838,983
Current assets			
Cash and cash equivalents Trade and other receivables	8,918,239 2,036,109	7,360,933	8,202,024 2,133,744
Lease Receivable non-occupied	1,499,490	1,815,577 1,484,007	1,482,830
Inventories	526,406	710,720	578,993
Loans	9,361	7,034	16,189
	12,989,605	11,378,271	12,413,780
Non-current assets			
Property, plant and equipment	2,533,565	2,667,969	2,441,342
Right of use asset - leases	6,305,566	7,436,330	6,687,547
Lease receivable non-occupied	14,782,276	16,213,071	15,602,844
Deferred tax asset	598,813	553,455	618,420
Loans	22,915	51,296	29,311
Intangible assets	2,192,355	1,838,764	2,056,255
	26,435,490	28,760,885	27,435,719
Total assets	39,425,095	40,139,156	39,849,499
Current liabilities			
Trade and other payables	1,889,533	1,223,472	1,853,546
Contract Liability	104,939	317,202	195,072
Lease Liability	781,275	631,054	731,509
Lease Liability non-occupied	1,499,490	1,484,007	1,482,830
Income tax payable	131,225	94,911	267,063
Provisions	511,821	384,097	345,692
	4,918,283	4,134,743	4,875,712
Non-current liabilities			
Contract Liability	605,545	635,888	610,240
Lease Liability	6,655,353	7,650,287	6,878,478
Lease Liability non-occupied	14,782,276	16,213,071	15,602,844
Provisions	44,992	41,700	43,242
	22,088,166	24,540,946	23,134,804
Total liabilities	27,006,449	28,675,689	28,010,516
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Net assets	12,418,646	11,463,467	11,838,983

# Burger Fuel Group Limited Consolidated Condensed Statement of Financial Position (continued) As at 30 September 2023

	Unaudited	Unaudited	Audited
	30 Sep	30 Sep	31 Mar
	2023	2022	2023
share (\$ per share)	0.19	0.18	0.18

Net tangible assets per share (\$ per share)

For and on behalf of the Board on 24th November 2023

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Peter Brook Director

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Josef Roberts Director

# Burger Fuel Group Limited Consolidated Condensed Statement of Changes in Equity For the period ended 30 September 2023

September 2023	Contributed Equity \$	Foreign currency translation reserve \$	Accumulated Losses \$	Total equity \$
Balance as at 1 April 2023	11,913,499	(283,768)	209,252	11,838,983
Movement in foreign currency translation reserve recognised in other comprehensive income Net Profit for the period ended		(1,473)	-	(1,473)
30 September 2023	-	-	581,136	581,136
Total comprehensive income		(1,473)	581,136	579,663
Balance as at 30 September 2023	11,913,499	(285,241)	790,388	12,418,646

September 2022	Contributed Equity \$	Foreign currency translation reserve \$	Accumulated Losses \$	Total equity \$
Balance as at 1 April 2022	11,913,499	(285,476)	(691,166)	10,936,857
Movement in foreign currency translation reserve recognised in other comprehensive income Net Profit for the period ended	-	(25,706)	-	(25,706)
30 September 2022		-	552,316	552,316
Total comprehensive income		(25,706)	552,316	526,610
Balance as at 30 September 2022	11,913,499	(311,182)	(138,850)	11,463,467

March 2023	Contributed Equity \$	Foreign Currency Translation Reserve \$	Accumulated Losses \$	Total Equity \$
Balance as at 1 April 2022	11,913,499	(285,476)	(691,166)	10,936,857
Movement in foreign currency translation reserve recognised in other comprehensive income	-	1,708	-	1,708
Net Profit for the year ended 31 March 2023		-	900,418	900,418
Total comprehensive income	-	1,708	900,418	902,126
Balance as at 31 March 2023	11,913,499	(283,768)	209,252	11,838,983

# Burger Fuel Group Limited Consolidated Condensed Statement of Cash Flows For the period ended 30 September 2023

30 Sep 2023       30 Sep 2022       31 Mar 2023         2023       2022       2023         6 months       6 months       12 months         S       S       S         Receipts from customers       12,500,692       10,785,897       22,567,953         COVID-19 Government wage subsidy       19,736       17,139       35,606         Interest received       116,591       21,213       91,600         Goods and services tax       83,582       39,220       54,443         Payments to suppliers & employees       (10,527,840)       (9,183,296)       (18,948,977)         Interest releases       (221,882)       (235,112)       (471,325)         Taxes (paid/refund)       (377,328)       (19),770       (24,882)         Net cash flow provided from / (applied to) operating activities       1,593,551       1,253,235       3,080,142         Cash flows from investing activities       13,224       16,000       28,830         Sale of property, plant and equipment       50,671       76,332       187,050         Acquisition of property, plant & equipment       (37,259)       (482,725)       (815,465)         Sale of subsidary company       -       24,253       -       Net cash flow applied to investing activities		Unaudited	Unaudited	Audited
S         S         S           Cash flows from operating activities         12,500,692         10,785,897         22,567,953           COVID-19 Government wage subsidy         19,736         17,139         35,606           Interest received         116,591         21,213         91,600           Goods and services tax         83,582         39,220         54,443           Payments to suppliers & employees         (10,57,840)         (9,183,296)         (18,948,977)           Interest to suppliers & employees         (221,882)         (235,112)         (471,326)           Taxes (paid/refund)         (377,328)         (191,770)         (248,832)           Net cash flow provided from / (applied to) operating activities         8         8         3,080,142           Cash flows from investing activities         1,593,551         1,253,235         3,080,142           Cash flows from investing activities         13,224         16,000         28,830           Sale of property, plant and equipment         50,671         76,332         187,050           Acquisition of intangible assets         (221,270)         (1,722)         (427,050)           Acquisition of property, plant and equipment         (37,725)         (482,725)         (815,465)              Sale of subsidiary company			•	
Cash flows from operating activities         I		6 months	6 months	12 months
Receipts from customers       12,500,692       10,785,897       22,567,953         COVID-19 Government wage subsidy       19,736       17,139       35,606         Interest received       116,591       21,213       91,600         Goods and services tax       83,582       39,220       54,443         Payments to suppliers & employees       (10,527,840)       (9,183,296)       (18,948,977)         Interest received       -       (56)       (325)         Interest received       (377,328)       (191,770)       (248,832)         Taxes (paid/refund)       (377,328)       (191,770)       (248,832)         Net cash flow provided from / (applied to) operating activities       13,224       16,000       28,830         Sale of property, plant and equipment       50,671       76,332       187,050         Acquisition of intangible assets       (221,270)       (1,722)       (427,050)         Acquisition of property, plant & equipment       (377,259)       (482,725)       (815,465)         Sale of subsidiary company       -       24,253       -         Net cash flow applied to investing activities       (342,804)       (336,759)       (662,486)         Lease Liability Principal Component       (342,804)       (336,759)       (662,486)		\$	\$	\$
COVID-19 Government wage subsidy       19,736       17,139       35,606         Interest received       116,591       21,213       91,600         Goods and services tax       83,582       39,220       54,443         Payments to suppliers & employees       (10,527,840)       (9,183,296)       (18,948,977)         Interest paid       -       (56)       (325)         Interest on leases       (221,882)       (235,112)       (471,326)         Taxes (paid/refund)       (377,328)       (191,770)       (248,832)         Net cash flows from investing activities       13,224       16,000       28,830         Sale of property, plant and equipment       50,671       76,332       187,050         Acquisition of intangible assets       (221,270)       (1,722)       (427,050)         Sale of property, plant and equipment       (377,259)       (482,725)       (815,465)         Sale of subsidiary company       -       24,253       -         Net cash flows from financing activities       (342,804)       (336,759)       (662,486)         Net cash flows applied to investing activities       (342,804)       (336,759)       (662,486)         Net cash flows applied to financing activities       (342,804)       (336,759)       (662,486)	Cash flows from operating activities			
Interest received       116,591       21,213       91,600         Goods and services tax       83,582       39,220       54,443         Payments to suppliers & employees       (10,527,840)       (9,183,296)       (18,948,977)         Interest paid       -       (56)       (325)         Interest on leases       (221,882)       (225,112)       (471,326)         Taxes (paid/refund)       (377,328)       (191,770)       (248,832)         Net cash flow provided from / (applied to) operating activities       1,593,551       1,253,235       3,080,142         Cash flows from investing activities       13,224       16,000       28,830         Sale of property, plant and equipment       50,671       76,332       187,050         Acquisition of intangible assets       (221,270)       (1,722)       (427,050)         Acquisition of property, plant & equipment       (377,259)       (482,725)       (815,465)         Sale of subsidiary company       -       24,253       -         Net cash flows from financing activities       (342,804)       (336,759)       (662,486)         Net cash flows applied to financing activities       (342,804)       (336,759)       (662,486)         Net cash flows applied to financing activities       (342,804)       (336,759	Receipts from customers	12,500,692	10,785,897	22,567,953
Goods and services tax       83,582       39,220       54,443         Payments to suppliers & employees       (10,527,840)       (9,183,296)       (18,948,977)         Interest paid       -       (56)       (325)         Interest on leases       (221,882)       (235,112)       (471,326)         Taxes (paid/refund)       (377,328)       (191,770)       (248,832)         Net cash flow provided from / (applied to) operating activities       1,593,551       1,253,235       3,080,142         Cash flows from investing activities       8       2       21,870)       (248,832)         Cash flows from investing activities       13,224       16,000       28,830         Sale of property, plant and equipment       50,671       76,332       187,050         Acquisition of intangible assets       (221,270)       (1,722)       (427,050)         Acquisition of property, plant & equipment       (377,259)       (482,725)       (815,465)         Sale of subsidiary company       -       24,253       -         Net cash flows from financing activities       (336,759)       (662,486)         Lease Liability Principal Component       (342,804)       (336,759)       (662,486)         Net cash flows applied to financing activities       (342,804)       (336,759)<	COVID-19 Government wage subsidy	19,736	17,139	35,606
Payments to suppliers & employees       (10,527,840)       (9,183,296)       (18,948,977)         Interest paid       -       (56)       (325)         Interest on leases       (221,882)       (235,112)       (471,326)         Taxes (paid/refund)       (377,328)       (191,770)       (248,832)         Net cash flow provided from / (applied to) operating activities       1,593,551       1,253,235       3,080,142         Cash flows from investing activities       1,593,551       1,253,235       3,080,142         Cash flows from investing activities       13,224       16,000       28,830         Sale of property, plant and equipment       50,671       76,332       187,050         Acquisition of intangible assets       (221,270)       (1,722)       (427,050)         Acquisition of property, plant & equipment       (377,259)       (482,725)       (815,465)         Sale of subsidiary company       -       24,253       -         Net cash flows from financing activities       (336,759)       (662,486)         Lease Liability Principal Component       (342,804)       (336,759)       (662,486)         Net cash flows applied to financing activities       (342,804)       (336,759)       (662,486)         Net cash flows applied to financing activities       (342,804)	Interest received	116,591	21,213	91,600
Interest paid       -       (56)       (325)         Interest on leases       (221,882)       (235,112)       (471,326)         Taxes (paid/refund)       (377,328)       (191,770)       (248,832)         Net cash flow provided from / (applied to) operating activities       1,593,551       1,253,235       3,080,142         Cash flows from investing activities       1,593,551       1,253,235       3,080,142         Cash flows from investing activities       28,830       3816 of property, plant and equipment       50,671       76,332       187,050         Acquisition of intangible assets       (221,270)       (1,722)       (427,050)         Acquisition of property, plant & equipment       (377,259)       (482,725)       (815,465)         Sale of subsidiary company       -       24,253       -         Net cash flow applied to investing activities       (534,634)       (367,862)       (1,026,635)         Cash flows from financing activities       (342,804)       (336,759)       (662,486)         Net cash flows applied to financing activities       (342,804)       (336,759)       (662,486)         Net cash flows applied to financing activities       716,113       548,614       1,391,021         Exchange gain / (loss) on cash and cash equivalents       102       13,957	Goods and services tax	83,582	39,220	54,443
Interest on leases       (221,882)       (235,112)       (471,326)         Taxes (paid/refund)       (377,328)       (191,770)       (248,832)         Net cash flow provided from / (applied to) operating activities       1,593,551       1,253,235       3,080,142         Cash flows from investing activities       13,224       16,000       28,830         Sale of property, plant and equipment       50,671       76,332       187,050         Acquisition of intangible assets       (221,270)       (1,722)       (427,050)         Acquisition of property, plant & equipment       (377,259)       (482,725)       (815,465)         Sale of subsidiary company       -       24,253       -         Net cash flows from financing activities       (342,804)       (336,759)       (662,486)         Net cash flows applied to financing activities       (342,804)       (336,759)       (662,486)         Net cash flows applied to financing activities       (342,804)       (336,759)       (662,486)         Net movement in cash and cash equivalents       716,113       548,614       1,391,021         Exchange gain / (loss) on cash and cash equivalents       102       13,957       12,641         Opening cash and cash equivalents       8,202,024       6,798,362       6,798,362 <td>Payments to suppliers &amp; employees</td> <td>(10,527,840)</td> <td>(9,183,296)</td> <td>(18,948,977)</td>	Payments to suppliers & employees	(10,527,840)	(9,183,296)	(18,948,977)
Cash flow provided from / (applied to) operating activities       (377,328)       (191,770)       (248,832)         Net cash flow provided from / (applied to) operating activities       1,593,551       1,253,235       3,080,142         Cash flows from investing activities       13,224       16,000       28,830         Sale of property, plant and equipment       50,671       76,332       187,050         Acquisition of intangible assets       (221,270)       (1,722)       (427,050)         Acquisition of property, plant & equipment       (377,259)       (482,725)       (815,465)         Sale of subsidiary company       -       24,253       -         Net cash flows from financing activities       (342,804)       (336,759)       (662,486)         Net cash flows applied to financing activities       (342,804)       (336,759)       (662,486)         Net cash flows applied to financing activities       (342,804)       (336,759)       (662,486)         Net cash flows applied to financing activities       716,113       548,614       1,391,021         Exchange gain / (loss) on cash and cash equivalents       102       13,957       12,641         Opening cash and cash equivalents       8,202,024       6,798,362       6,798,362	Interest paid	-	(56)	(325)
Net cash flow provided from / (applied to) operating activities         1,593,551         1,253,235         3,080,142           Cash flows from investing activities         I<	Interest on leases	(221,882)	(235,112)	(471,326)
activities       1,593,551       1,253,235       3,080,142         Cash flows from investing activities       13,224       16,000       28,830         Sale of property, plant and equipment       50,671       76,332       187,050         Acquisition of intangible assets       (221,270)       (1,722)       (427,050)         Acquisition of property, plant & equipment       (377,259)       (482,725)       (815,465)         Sale of subsidiary company       -       24,253       -         Net cash flow applied to investing activities       (534,634)       (367,862)       (1,026,635)         Cash flows from financing activities       (342,804)       (336,759)       (662,486)         Net cash flows applied to financing activities       (342,804)       (336,759)       (662,486)         Net movement in cash and cash equivalents       716,113       548,614       1,391,021         Exchange gain / (loss) on cash and cash equivalents       102       13,957       12,641         Opening cash and cash equivalents       8,202,024       6,798,362       6,798,362	Taxes (paid/refund)	(377,328)	(191,770)	(248,832)
Repayments of loans       13,224       16,000       28,830         Sale of property, plant and equipment       50,671       76,332       187,050         Acquisition of intangible assets       (221,270)       (1,722)       (427,050)         Acquisition of property, plant & equipment       (377,259)       (482,725)       (815,465)         Sale of subsidiary company       -       24,253       -         Net cash flow applied to investing activities       (534,634)       (367,862)       (1,026,635)         Cash flows from financing activities       (342,804)       (336,759)       (662,486)         Net cash flows applied to financing activities       (342,804)       (336,759)       (662,486)         Net cash flows applied to financing activities       716,113       548,614       1,391,021         Exchange gain / (loss) on cash and cash equivalents       102       13,957       12,641         Opening cash and cash equivalents       8,202,024       6,798,362       6,798,362		1,593,551	1,253,235	3,080,142
Repayments of loans       13,224       16,000       28,830         Sale of property, plant and equipment       50,671       76,332       187,050         Acquisition of intangible assets       (221,270)       (1,722)       (427,050)         Acquisition of property, plant & equipment       (377,259)       (482,725)       (815,465)         Sale of subsidiary company       -       24,253       -         Net cash flow applied to investing activities       (534,634)       (367,862)       (1,026,635)         Cash flows from financing activities       (342,804)       (336,759)       (662,486)         Net cash flows applied to financing activities       (342,804)       (336,759)       (662,486)         Net cash flows applied to financing activities       716,113       548,614       1,391,021         Exchange gain / (loss) on cash and cash equivalents       102       13,957       12,641         Opening cash and cash equivalents       8,202,024       6,798,362       6,798,362				
Sale of property, plant and equipment       50,671       76,332       187,050         Acquisition of intangible assets       (221,270)       (1,722)       (427,050)         Acquisition of property, plant & equipment       (377,259)       (482,725)       (815,465)         Sale of subsidiary company       -       24,253       -         Net cash flow applied to investing activities       (534,634)       (367,862)       (1,026,635)         Cash flows from financing activities       (342,804)       (336,759)       (662,486)         Net cash flows applied to financing activities       (342,804)       (336,759)       (662,486)         Net cash flows applied to financing activities       (342,804)       (336,759)       (662,486)         Net movement in cash and cash equivalents       716,113       548,614       1,391,021         Exchange gain / (loss) on cash and cash equivalents       102       13,957       12,641         Opening cash and cash equivalents       8,202,024       6,798,362       6,798,362	Cash flows from investing activities			
Acquisition of intangible assets       (221,270)       (1,722)       (427,050)         Acquisition of property, plant & equipment       (377,259)       (482,725)       (815,465)         Sale of subsidiary company       -       24,253       -         Net cash flow applied to investing activities       (534,634)       (367,862)       (1,026,635)         Cash flows from financing activities       (342,804)       (336,759)       (662,486)         Net cash flows applied to financing activities       (342,804)       (336,759)       (662,486)         Net cash flows applied to financing activities       (342,804)       (336,759)       (662,486)         Net cash flows applied to financing activities       716,113       548,614       1,391,021         Exchange gain / (loss) on cash and cash equivalents       102       13,957       12,641         Opening cash and cash equivalents       8,202,024       6,798,362       6,798,362	1 2	<i>,</i>	,	· · · · · ·
Acquisition of property, plant & equipment(377,259)(482,725)(815,465)Sale of subsidiary company-24,253-Net cash flow applied to investing activities(534,634)(367,862)(1,026,635)Cash flows from financing activities(342,804)(336,759)(662,486)Lease Liability Principal Component(342,804)(336,759)(662,486)Net cash flows applied to financing activities(342,804)(336,759)(662,486)Net movement in cash and cash equivalents716,113548,6141,391,021Exchange gain / (loss) on cash and cash equivalents10213,95712,641Opening cash and cash equivalents8,202,0246,798,3626,798,362		,	,	,
Sale of subsidiary company-24,253-Net cash flow applied to investing activities(534,634)(367,862)(1,026,635)Cash flows from financing activities(342,804)(336,759)(662,486)Lease Liability Principal Component(342,804)(336,759)(662,486)Net cash flows applied to financing activities(342,804)(336,759)(662,486)Net movement in cash and cash equivalents716,113548,6141,391,021Exchange gain / (loss) on cash and cash equivalents10213,95712,641Opening cash and cash equivalents8,202,0246,798,3626,798,362		(221,270)	(1,722)	
Net cash flow applied to investing activities(534,634)(367,862)(1,026,635)Cash flows from financing activitiesLease Liability Principal Component(342,804)(336,759)(662,486)Net cash flows applied to financing activities(342,804)(336,759)(662,486)Net movement in cash and cash equivalents716,113548,6141,391,021Exchange gain / (loss) on cash and cash equivalents10213,95712,641Opening cash and cash equivalents8,202,0246,798,3626,798,362		(377,259)	(482,725)	(815,465)
Cash flows from financing activitiesLease Liability Principal Component(342,804)(336,759)(662,486)Net cash flows applied to financing activities(342,804)(336,759)(662,486)Net movement in cash and cash equivalents716,113548,6141,391,021Exchange gain / (loss) on cash and cash equivalents10213,95712,641Opening cash and cash equivalents8,202,0246,798,3626,798,362	Sale of subsidiary company	-	24,253	-
Lease Liability Principal Component       (342,804)       (336,759)       (662,486)         Net cash flows applied to financing activities       (342,804)       (336,759)       (662,486)         Net movement in cash and cash equivalents       716,113       548,614       1,391,021         Exchange gain / (loss) on cash and cash equivalents       102       13,957       12,641         Opening cash and cash equivalents       8,202,024       6,798,362       6,798,362	Net cash flow applied to investing activities	(534,634)	(367,862)	(1,026,635)
Lease Liability Principal Component       (342,804)       (336,759)       (662,486)         Net cash flows applied to financing activities       (342,804)       (336,759)       (662,486)         Net movement in cash and cash equivalents       716,113       548,614       1,391,021         Exchange gain / (loss) on cash and cash equivalents       102       13,957       12,641         Opening cash and cash equivalents       8,202,024       6,798,362       6,798,362				
Net cash flows applied to financing activities         (342,804)         (336,759)         (662,486)           Net movement in cash and cash equivalents         716,113         548,614         1,391,021           Exchange gain / (loss) on cash and cash equivalents         102         13,957         12,641           Opening cash and cash equivalents         8,202,024         6,798,362         6,798,362	Cash flows from financing activities			
Net movement in cash and cash equivalents         716,113         548,614         1,391,021           Exchange gain / (loss) on cash and cash equivalents         102         13,957         12,641           Opening cash and cash equivalents         8,202,024         6,798,362         6,798,362	Lease Liability Principal Component	(342,804)	(336,759)	(662,486)
Exchange gain / (loss) on cash and cash equivalents10213,95712,641Opening cash and cash equivalents8,202,0246,798,3626,798,362	Net cash flows applied to financing activities	(342,804)	(336,759)	(662,486)
Opening cash and cash equivalents8,202,0246,798,3626,798,362	Net movement in cash and cash equivalents	716,113	548,614	1,391,021
	Exchange gain / (loss) on cash and cash equivalents	102	13,957	12,641
	Opening cash and cash equivalents	8,202,024	,	
0.9105.029     0.9105.239     1,500,935     8,202,024	Closing cash and cash equivalents	8,918,239	7,360,933	8,202,024

### **Burger Fuel Group Limited** Notes to the Interim Consolidated Financial Statements For the period ended 30 September 2023

### 1) REPORTING ENTITIES AND STATUTORY BASE

Burger Fuel Group Limited is a company registered under the Companies Act 1993 and is listed with the New Zealand Stock Exchange (NZX). The company is a Financial Markets Conduct (FMC) reporting entity for the purposes of the Financial Markets Conduct Act 2013 and its financial statements comply with that Act. These Interim Consolidated Financial Statements also comply with NZ IAS 34 and have been prepared on a going concern basis.

The financial statements presented are those of Burger Fuel Group Limited (the 'Group'). A list of its wholly owned subsidiaries is listed in note 2 of the financial statements.

BurgerFuel operates as a franchisor of gourmet burger & chicken restaurants and is a for-profit oriented entity, incorporated and domiciled in New Zealand.

### 2) STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

#### 2.1) STATEMENT OF COMPLIANCE

The condensed consolidated interim financial statements should be read in conjunction with the annual financial statements for the year ended 31 March 2023, which have been prepared in accordance with NZ IFRS.

### 2.2) **REPORTING ENTITY**

The consolidated financial statements for the Group are for the economic entity comprising Burger Fuel Group Limited and its subsidiaries;

Burger Fuel (Dubai) NZ Limited BF Lease Company No 9 Limited Burger Fuel (ME) DMCC (sold 01/04/2022) BF Lease Company No 10 Limited Burger Fuel International Limited BF Lease Company No 11 Limited Burger Fuel (Australia) Pty Limited BF Lease Company No 12 Limited Burger Fuel (Australia) No2 Pty Limited BF Lease Company No 13 Limited Burger Fuel International Management Limited BF Lease Company No 14 Limited Burger Fuel Limited BF Lease Company No 15 Limited BurgerFuel Henderson Limited BF Lease Company No 16 Limited Burger Fuel Takapuna Limited BF Lease Company No 17 Limited Winner Winner Limited BF Lease Company No 18 Limited Shake Out Limited BF Lease Company No 19 Limited Concept Brands Limited BF Lease Company No 20 Limited Burger Fuel Pty Limited BF Lease Company No 21 Limited Burger Fuel Australia Pty Limited BF Lease Company No 22 Limited BF Lease Company No 23 Limited BF Lease Company Limited BF Lease Company No 1 Limited BF Lease Company No 24 Limited BF Lease Company No 2 Limited BF Lease Company No 25 Limited BF Lease Company No 3 Limited BF Lease Company No 26 Limited BF Lease Company No 4 Limited BF Lease Company No 27 Limited BF Lease Company No 5 Limited BF Lease Company No 28 Limited BF Lease Company No 6 Limited BF Lease Company No 29 Limited BF Lease Company No 7 Limited BF Lease Company No 30 Limited BF Lease Company No 8 Limited BF Lease Company No 31 Limited Shake Out Commercial Bay Limited BF Lease Company No 32 Limited Shake Out Container Limited BF Lease Company No 33 Limited BFG Delivery Kitchen Limited (Formally BF Lease Company No 43 Limited)

BF Lease Company No 34 Limited BF Lease Company No 35 Limited BF Lease Company No 36 Limited BF Lease Company No 37 Limited BF Lease Company No 38 Limited BF Lease Company No 39 Limited BF Lease Company No 40 Limited BF Lease Company No 41 Limited BF Lease Company No 42 Limited BF Lease Company No 44 Limited BF Lease Company No 45 Limited BF Lease Company No 46 Limited BF Lease Company No 47 Limited BF Lease Company No 48 Limited Burger Fuel Group Leases Limited Burger Fuel Worldwide Limited

# **Burger Fuel Group Limited** Notes to the Interim Consolidated Financial Statements For the period ended 30 September 2023

### 3) ACCOUNTING POLICIES

The accounting policies and methods of computation applied are consistent with those of the annual financial statements for the year ended 31 March 2023, as described in the annual financial statements.

### 4) SEGMENT INFORMATION

#### **Operating Segments**

The Group operates in two geographical segments – New Zealand & International (Australia and the Middle East). All the segments operations are made up of franchising fees, royalties and sales to franchisees. The segments are in the business of Franchise Systems - Gourmet Burger Restaurants. New Zealand's segment result is also due to the amortisation of intangible assets.

September 2023	New Zealand	International	Total
-	\$	\$	\$
Revenue	6 months	6 months	6 months
Sales	5,424,875	-	5,424,875
Royalties	3,330,391	-	3,330,391
Franchising fees	168,458	12,496	180,954
Training fees	-	-	-
Property Management fees	62,000	-	62,000
Advertising fees	2,431,556	-	2,431,556
Foreign exchange gain	-	1,575	1,575
Sundry income	1,005,842	-	1,005,842
Rent Relief on Non-Occupied Leases	-	-	-
Interest received	116,523	68	116,591
Interest received - leases	503,048	-	503,048
COVID-19 Government wage subsidy	19,736	-	19,736
Total Revenue	13,062,429	14,139	13,076,568
Interest Expense	-	-	-
Interest Expense leases occupied	221,882	-	221,882
Interest Expense leases non-occupied	503,048	-	503,048
Depreciation	247,890	-	247,890
Depreciation leases	551,425	-	551,425
Amortisation	85,169	-	85,169
Segment Result before Tax	1,058,860	(216,624)	842,236
Income Tax Expense	261,100	_	261,100
	201,100		201,100
Segment Assets	39,141,681	283,414	39,425,095
Segment Liabilities	27,016,072	(9,623)	27,006,449
Acquisition of Property, Plant & Equipment & Intangible Assets			
Other	598,528	-	598,528

### **Operating Segments (Continued)**

September 2022	New Zealand	International	Total
	\$	\$	\$
Revenue	6 months	6 months	6 months
Sales	4,458,933	-	4,458,933
Royalties	2,837,351	-	2,837,351
Franchising fees	270,728	12,496	283,224
Training fees	37,500	-	37,500
Property Management fees	59,000	-	59,000
Advertising fees	2,032,721	-	2,032,721
Foreign exchange gain	19,779	27,067	46,846
Sundry income	924,441	-	924,441
Rent Relief on Non-Occupied Leases	47,527	-	47,527
Interest received	21,209	4	21,213
Interest received - leases	569,845	-	569,845
COVID-19 Government wage subsidy	17,139	-	17,139
Total Revenue	11,296,173	39,567	11,335,740
Interest Expense	56	-	56
Interest Expense leases occupied	235,263	-	235,263
Interest Expense leases non-occupied	569,845	-	569,845
Depreciation	207,674	-	207,674
Depreciation leases	401,674	-	401,674
Amortisation	68,522	-	68,522
Segment Result before Tax	1,096,433	(349,798)	746,635
Income Tax Expense	194,319	-	194,319
Segment Assets	40,014,090	125,066	40,139,156
Segment Liabilities	28,645,703	29,986	28,675,689
Acquisition of Property, Plant & Equipment & Intangible Assets			

### **Operating Segments (Continued)**

31 March 2023	New Zealand	International	Consolidated
	\$	\$	\$
Revenue			
Sales	9,802,833	-	9,802,833
Royalties	5,868,406	-	5,868,406
Franchising fees	422,010	24,991	447,001
Training fees	37,500	-	37,500
Property management fees	59,000	-	59,000
Advertising fees	4,308,488	-	4,308,488
Foreign exchange gain	19,764	(5,481)	14,283
Sundry income	2,053,328	112,320	2,165,648
Rent Relief on Non-Occupied Leases	96,500	-	96,500
Interest received	91,593	7	91,600
Interest Leases	1,089,474	-	1,089,474
Covid Government wage subsidy	35,606	-	35,606
Total Revenue	23,884,502	131,837	24,016,339
Total Revenue		131,837	
Total Revenue Interest Expense	325	131,837	325
	325 471,326		325 471,326
Interest Expense	325 471,326 1,089,474	131,837 - - -	325 471,326 1,089,474
Interest Expense Interest Expense Leases Occupied	325 471,326 1,089,474 648,444	131,837 - - - -	325 471,326
Interest Expense Interest Expense Leases Occupied Interest Expense Leases non occupied	325 471,326 1,089,474	131,837 - - - - -	325 471,326 1,089,474
Interest Expense Interest Expense Leases Occupied Interest Expense Leases non occupied Depreciation	325 471,326 1,089,474 648,444	131,837 - - - - - - -	325 471,326 1,089,474 648,444
Interest Expense Interest Expense Leases Occupied Interest Expense Leases non occupied Depreciation Depreciation Leases Amortisation & impairment	325 471,326 1,089,474 648,444 828,911	- - - - -	325 471,326 1,089,474 648,444 828,911 265,676
Interest Expense Interest Expense Leases Occupied Interest Expense Leases non occupied Depreciation Depreciation Leases Amortisation & impairment Segment Result before Income Tax	325 471,326 1,089,474 648,444 828,911 265,676	131,837 - - - - - - (378,071)	325 471,326 1,089,474 648,444 828,911 265,676 1,258,986
Interest Expense Interest Expense Leases Occupied Interest Expense Leases non occupied Depreciation Depreciation Leases Amortisation & impairment	325 471,326 1,089,474 648,444 828,911 265,676 1,637,057	- - - - -	325 471,326 1,089,474 648,444 828,911 265,676
Interest Expense Interest Expense Leases Occupied Interest Expense Leases non occupied Depreciation Depreciation Leases Amortisation & impairment Segment Result before Income Tax	325 471,326 1,089,474 648,444 828,911 265,676 1,637,057	- - - - -	325 471,326 1,089,474 648,444 828,911 265,676 1,258,986
Interest Expense Interest Expense Leases Occupied Interest Expense Leases non occupied Depreciation Depreciation Leases Amortisation & impairment Segment Result before Income Tax Income Tax Expense	325 471,326 1,089,474 648,444 828,911 265,676 1,637,057 358,568	- - - - - (378,071) -	325 471,326 1,089,474 648,444 828,911 265,676 1,258,986 358,568

### Acquisition of Property, Plant & Equipment & Intangible Assets

Other	1,242,515	-	1,242,515

# Burger Fuel Group Limited Company Directory As at 30 September 2023

### NZ Companies Office - Registered Office

Burger Fuel Group Limited 66 Surrey Crescent Grey Lynn Auckland 1021

#### Company Number 1947191

**Date of Incorporation** 14-Jun-07

### Directors

Peter Brook - Chairman (Independent) Alan Dunn (Independent) Josef Roberts (Executive) Tyrone Foley (Non-Independent) Alan Gourdie (Independent) - Appointed 1 October 2023

**Board Executives** Mark Piet (Chief Financial Officer / Company Secretary)

### **Business Headquarters**

66 Surrey Crescent Grey Lynn Auckland 1021

#### Solicitors

Dentons Kensington Swan, 18 Viaduct Harbour Avenue, Auckland 1011. Buddle Findlay, HSBC Tower, 188 Quay Street, PO Box 1433, Auckland 1140. Wynn Williams PO Box 2401, Shortland Street, Auckland 1140. Corporate Counsel Limited Solicitors, P.O Box 37-322, Parnell, Auckland 1151.

#### **Directors and Officers diversity**

#### 30 Sept 2023 30 Sept 2022 Female Male Female Male 4 4 Directors --Executive/ Leadership Team 1 5 5 1 Total Head Office Staff 23 17 19 13

Accountants KPMG 18 Viaduct Harbour Avenue, Auckland 1140

Bridgepoint Group Accounting Pty Ltd Suite 301, 8 West Street, North Sydney NSW 2060 Australia

### Auditors

Baker Tilly Staples Rodway Level 9, Tower Centre 45 Queen Street Auckland 1010

Bankers ASB Bank Limited CBA Bank Limited (Australia)

























































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